

St-Nazaire 1st June 2010

**At St Nazaire
A New Service
A New Production Unit**

On 1st June 2010, Aerolia presented its new frozen aeronautical sealant production unit to its Customers: another step, at St Nazaire, in the development of its industrial and commercial activities.

Located at the heart of the Aerolia St-Nazaire site, this new unit will produce 130 tonnes of frozen sealant in 2010. Using the latest technologies, this unit will develop and produce new packagings and part numbers.

A turnkey service

With our 15 years' experience, this sealant activity benefits from the skills and know-how of the Aerolia experts, from total process qualification to delivery to the Customer.

This year, with a close cooperation with our material suppliers, 2.4 million doses will be produced on this new Saint-Nazaire site and delivered by refrigerated lorries and containers to the 23 Aerolia customers, including: Airbus, EADS Sogerma, Eurocopter, Daher and Latécoère.

"Our industrial and commercial strategy" said Philippe Marre, General Secretary and Head of Strategy and Communication at Aerolia SAS "is to be able to propose this frozen product in containers adapted to the specificities and quantities required by our Customers".

15 different frozen sealant part numbers are in production and 7 types of packaging, from 3cc syringes to 170cc cartridges, are proposed for a utilisation which is easy and quick, economic and environment-friendly.

An economic and ecological solution

"Frozen aeronautical sealant" said Stéphane Dagoreau, Responsible Pannel Line and Frozen Sealant, "is recognized by Aerolia Customers as a way to :

- eliminate manual operations and ensure that the product is mixed directly in the factory,
- reduce costs through better management of stocks and needs and the elimination of material wastage,
- facilitate sealant use through its adapted packaging, while enabling the production operators to concentrate on their operations".

Furthermore, the recovery by Aerolia of the used containers, their treatment and recycling means that this process has the ISO 14 001 label.

An effective Customer support

The Aerolia teams based in Saint-Nazaire are always ready to support their customers, to analyse their needs and adapt to their requirements, launch new part numbers and envisage, if necessary, new containers adapted to the specificity of their products.

“With total product traceability and a guaranteed quality Aerolia ensures product delivery to its Customers within a 2,500 km radius; our teams will be the number 1 European producer of frozen aeronautical sealant” concluded Christian Cornille, Aerolia’s CEO.

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